Marian Portero Collado, MBA

Melbourne, Florida | (321) 745-9708 | mportero@econone.com

SUMMARY

Economic and financial expert, leading research studies in the analysis and determination of economic, socio-economic and environmental damages, authoring expert reports and providing testimony in international arbitration tribunals. International experience in delivering complex research and due diligence, developing case research framework and strategies supporting international arbitration cases.

PROFESSIONALEXPERIENCE

**DIRECTOR EconOne Research Inc.,** Florida, USA. (2023-Present)

For International Arbitration Group, leading TAS Forensics team, forensic expert on economic, socioeconomic and environmental matters. Responsible for research, due diligence, strategy and designing case framework, milestones and quality control. Authoring and testifying on expert reports on economic, socio-economic and environmental damages in international arbitration tribunals.

**DIRECTOR** / **Berkeley Research Group**, Miami, Florida, USA. (2016-2023)

For Latin American Global Investigations & Corporate Finance practices, led research and due diligence in determining quantum analyses on economic, socio-economic and environmental damages, authoring expert reports and giving testimony in the international arbitration tribunals of ICC, ICSID, and PCA. Matters defended, include among others, mass urban transport infrastructure in Peru, oil & gas project in Mexico and economic & financial damages in the international insurance sector in Panama & Dominican Republic.

**CEO** / **TAS Forensic Services**, USA, Spain, South Africa. (2010-Present)

2023-Present: Sub-contracted to EconOne Research Inc. as Director of Research and author of expert reports providing testimony in international arbitration tribunals, leading TAS forensics team.

2016-2023: Sub-contracted to Berkeley Research Group as Director of Research, author of expert reports and provided testimony in international arbitration tribunals.

2010-2011 ZUVISA: Responsible for due diligence, business valuation for acquisition, international expansion plan and re-sale.

**DIRECTOR** / **Tarifa Advisory Services**, South Africa, Spain. (2004-2010)

2007-2010 GR PHARMACEUTICALS: Advisor and intermediary in negotiations to re-structure the shareholding, secure financing and due diligence process of the company for sale.

2005 IRVIN & JOHNSON (I&J): Delimitation of organization, management and control challenges. Design of the centralization of the SAP information system used by I&J optimizing procedures. Design of I&J "Shared Service Center", implemented in 2006.

2004-2007 NOORDHOEK PRIVATE SCHOOL (NPS): Financial restructuring achieving break-even in 2005. Updating procedures, design and implementation of the new organizational structure, information systems, marketing strategy and communications. Introduction of competitive advantage-generating activities (entrepreneurship program, IT Center, teacher training and motivation, NPS Rugby Club, recycling, ecological center & aftercare clubs). NPS donation to the local parent community.

**MANAGER CONSULTANT** / **Vector Trade**, Cape Town, South Africa (1999-2005)

1999-2005 BP Village Service Station: Leading teams of 21 people. SWOT analysis of the operations, redesign and optimization of procedures. Management of the Pilot Project "British Petroleum/Stowe Systems" information systems for franchises without BP-Express. Design and implementation of the new organizational structure. Optimization of income, control of expenses and inventory. BP Award for Best Driver/Franchise. Sale of the company with 63% annual return.

**MANAGER BUSINESS PROCESS REENGINEERING**/ **Tetra Pak Russia**, Moscow (1995)

Responsible for the development and implementation of process re-structuring and re-design in the IT, Finance and Commercial Divisions, achieving extensive and sustainable improvements in yields, quality of service, customer/supplier relations and cost reduction. Participation in the design and implementation of the Scala enterprise system.

**SENIOR CONSULTANT / Accenture,** Spain, Europe, USA (1989-1993)

Department of Industry and Distribution, Financial Division: Directing projects with teams of 15 people in the food, communication, automotive, metallurgical, pharmaceutical, banking and construction sectors. Responsible for the design and development of EIS (Executive Information System) prototype/pilot at Accenture Spain. Delphy study of the treasury function at European level. Economic-financial and organizational analysis defining new organizational and management models to optimize the profitability and efficiency of client companies. Functional, technical design and implementation of economic management information systems (financial, commercial distribution and payroll) with procedures. Definition of budgetary rules. Participation in personnel selection for new organizational models. Instructor in training courses taught by Accenture in USA and Europe: Financial management and automation, new financial instruments, new features of electronic banking, design system installation and programming.

**FINANCIAL COMPTROLLER / National Institute of Industry (INE)**,Madrid, Spain (1988-89)

**ASSISTANT TO ADMIN DIRECTOR /UNIÓN EXPLOSIVOS RIO TINTO,** Madrid. (1987)

EDUCATION

**London Business School**, London, England

Corporate Finance Program, 1993-1994.

**School of Industrial Organization (EOI),** Madrid, Grenoble.

Master’s in Business Administration and Management (MBA), 1986-1989.

**Menéndez Pelayo International University,** Santander, Spain.

The Financial System and Business Behavior. Banking in the C.E.E.

Ibero-America and International Finance. Industrialization in rural areas, 1983-1986.

**Autonomous University of Madrid**, Madrid.

Bachelor’s degree in Economic and Business Sciences, 1981-1986.

EXPERT REPORTS, TESTIMONY & PUBLICATIONS

ECONOMIC AND SOCIO-ECONOMIC QUANTUM EXPERT REPORTS

Infrastructure (Public Private Partnerships):

* Expert report on the quantification of economic damages of construction – Peru. ICSID, Washington DC, 30 May 2018.
* Expert report on the socioeconomic and environmental damage attributable to the infrastructure project delays – Peru. ICSID, Washington DC, 30 May 2018.
* Expert report on socioeconomic and environmental damages of the PPP infrastructure project, Replica - Peru, ICSID, Washington DC, 17 February 2019.

INTERNATIONAL ARBITRATION TRIBUNAL TESTIMONY EXPERIENCE

* International Centre for the Settlement of Investment Disputes – World Bank (ICSID). Legal team advisor for determination and quantification of economic damages. Washington, DC,
13-15 May 2019.
* International Centre for the Settlement of Investment Disputes – World Bank (ICSID). Legal team advisor for determination and quantification of socioeconomic and environmental damages.
Washington DC, 16-17 May 2019.
* Permanent Court of Arbitration (PCA). Equity valuation of the international insurance company and legal team advisor. Santo Domingo, Dominican Republic, 21-24 February 2022.

SECTOR EXPERIENCE

Telecom, Automotive, Beverages, Construction, Education, Financial Services, FMCG, Infrastructure, Manufacturing, Packaging & Distribution, Pharmaceuticals, Public-Private Partnerships.

COUNTRY WORK EXPERIENCE

**Africa**: South Africa **Eastern Europe**: Russia **Europe**: Spain **Latin and South América**: Brazil, Colombia, Dominican Republic, México, Perú, Panamá **North America**: United States

LANGUAGES

**ILR Level 5** (fluent written and spoken): English, French, Spanish